

AVaaS

AV as a Service from Visavvi



WHY VISAVVI?

We are award-winning, industry leaders within the dynamic world of audio visual and communication and collaboration. With an unrivalled portfolio of professional services from design and installation through to maintenance and support, we harness technology to create ingenious workplace environments that drive business agility and collaboration.

We do it with passion, experience and ingenuity which has allowed us to build long lasting and trusted relationships with the world's largest brands. Uncompromising on customer service, we are highly accredited and supported by the highest levels of partnership from the leading manufacturers.





MAINTENANCE





MANUFACTURER PARTNERSHIPS



NATIONAL AND GLOBAL NETWORK



WHAT IS AV AS A SERVICE?

AV as a Service (AVaaS) makes it simple, quick and easy to access audio visual and collaboration hardware and services through subscription, rather than a traditional capital purchase. This enables organisations to optimise budgets, whilst equipping and refreshing their meeting and collaboration systems with the very latest technologies.

THE REAL BENEFIT OF DEPLOYING TECHNOLOGY COMES FROM USING IT, NOT OWNING IT.

HOW DOES AVAAS WORK?

Instead of a large upfront investment in AV hardware, clients can acquire the equipment & services they need in one predictable fee, which can be scaled up or down to meet business requirements.

We can equip at every scale, from a single room video conferencing system to the entire AV infrastructure for a global organisation, with all the necessary services included – and we even take care of the remote monitoring, maintenance and support.

Ongoing, we can help you to research, plan and implement new environments, removing the burden on your internal resources.





SINGLE ROOM MULTIPLE ENTIRE ROOMS ORGANISATION When it's time to upgrade your equipment, our team will take the lead recommending the next solution.

We will be responsible for the management of the technology including any monitoring, maintenance and support. Access the latest enterprise grade communication, collaboration and digital workplace technology.

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LIFECYCLE

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Working within your schedules, we will install, configure and provide basic user training.

WHAT ARE THE BENEFITS?

CAPITAL STABILITY

We tailor our services to fit your requirements, providing financial flexibility with predictable, affordable payments. If you need to upgrade your facilities or add additional technology and services in line with business demand, we can scale your payments accordingly.

Since your AVaaS contract includes monitoring, maintenance and repairs, you won't receive any unexpected bills, providing the opportunity to achieve a higher quality solution at less cost.

- Save capital budget to further invest into your business
- Establish predictable cash flow for budget management
- Reduced hardware depreciation
- Achieve tax benefits by deducting lease payments as an operating expense
- Minimise disposal costs by off-loading environmental/WEEE liability to Visavvi

AGILITY

Whether there is a need to reconfigure meeting Once you have deployed one AVaaS solution spaces or provide new technical solutions to for your organisation, it's much easier for you deal with evolving business challenges, Visavvi to duplicate that solution in multiple spaces can help address technology needs versus across your entire estate or corporate campus. budget availability.

You have the flexibility to choose the hardware, support and professional services that are best suited to your business objectives, and our AVaaS provides the adaptability you need by offering regular equipment upgrade intervals.

When you buy a solution upfront, you might have to make compromises to accommodate the budget you have available. The AVaaS model removes that constraint and frees organisations to adapt more quickly.



SCALABILITY

Visavvi is responsible for all your AV solutions, so you will have the confidence that all spaces will be installed, managed and serviced in the same professional way.

- Global standardisation driving outcomes with customised options
- Rapid and efficient deployment
- Strategic asset management plan
- Eliminate equipment ownership risk and capital outlay

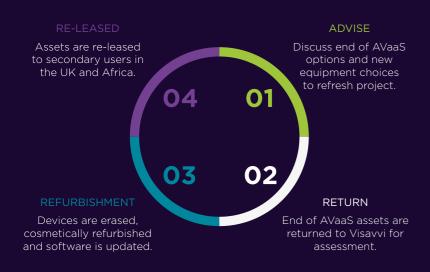
CIRCULAR SUSTAINABILITY

With increased focus on equipment sustainability and environmental responsibility, AVaaS from Visavvi ensures equipment utilisation continues well after it is decommissioned by the primary user.

Usually re-purposed to organisations within the UK and Africa, secondary users gain access to equipment they could otherwise not afford. Visavvi take care of the whole process and can provide full transparency of where assets are subsequently deployed to, and where appropriate, all devices are securely erased and issued with a Blancco destruction certificate.

Not only does this extend the life of technology, it has dramatic environmental benefits too, significantly reducing CO₂ emissions and waste compared to manufacturing new devices.

Vitally, this also allows Visavvi to provide very competitive AVaaS rates by reducing costs to all technology users. Organisations get more from their budgets, retain capital and increase their sustainability and corporate responsibility.





START AN AVAAS PARTNERSHIP

As AV technology becomes a pivotal part of operating a successful business, clients are looking to simplify their AV operations and outsource their technology management responsibilities.

AVaaS from Visavvi takes away the time-consuming process and financial constraints associated with upgrading your facilities, whilst elevating your business to its highest capabilities.

For more information, please email avaas@visavvi.com or call 0370 606 1100.

INGENIOUS BUSINESS COLLABORATION

0370 606 1100 // visavvi.com